

Message Text

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PAGE 01 LAGOS 11746 131252Z

ACTION COME-00

INFO OCT-01 AF-10 ISO-00 EB-08 CCO-00 PASO-00 SSO-00

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O 131111Z OCT 77

FM AMEMBASSY LAGOS

TO SECSTATE WASHDC IMMEDIATE 4265

UNCLAS LAGOS 11746

E.O. 11652 : NA

TAGS : EINV, NI

SUBJ : TRACTOR ASSEMBLY PLANT

TO : J. WAYNE FREDERICKS

EXECUTIVE DIRECTOR

INTERNATIONAL GOVERNMENT AFFAIRS

FORD CORPORATION

1345 AVENUE OF THE AMERICAS

NEW YORK, N.Y. 10019

TEL. 212-265-2790

1. BOB NASSAU WISHES TO RELAY FOLLOWING INFORMATION. OFFICIAL OBASANJO PARTY, INCLUDING AGRICULTURAL COMMISSIONER MAFENI, IS IN NEW YORK CITY OCT. 13-14, STAYING AT WALDORF-ASTORIA TOWERS. WILL DEPART FOR LAGOS EARLY OCT. 15. TONIGHT WILL FEATURE DINNER HOSTED BY NIGERIA AND COORDINATED BY CHASE'S DAVID ROCKEFELLER. OCT. 14 PROGRAM INCLUDES LUNCHEON AT UNITED NATIONS AT 1:15 P.M.

2. IF AT ALL POSSIBLE, NASSAU SUGGESTS THAT YOU MAKE CONTACT WITH MAFENI TO DISCUSS FORD'S DESIRE TO ENTER INTO TRACTOR ASSEMBLY OPERATIONS IN NIGERIA.

3. NASSAU AND COLLEAGUES NOW ATTEMPTING TO TALK TO OFFICIALS OF THREE FMG MINISTRIES ON POSSIBILITY OF SETTING UP TRACTOR
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PAGE 02 LAGOS 11746 131252Z

ASSEMBLY PLANT. STEYER AND FIAT ALREADY HAVE APPROVAL TO DO SO AND ARE USING SITUATION TO THREATEN IMPORTS OF FORD TRACTORS. FORD NOW HAS 50 PERCENT OF AGRICULTURAL TRACTOR MARKET IN NIGERIA AND IS REGARDED AS SUPPLIER OF BEST EQUIPMENT, BUT THIS WOULD BE ENDANGERED BY INABILITY TO PRODUCE HERE.

4. ED WILLIAMS HAS FURTHER DETAILS.

BEST REGARDS, H. CAHILL
AMERICAN EMBASSY
LAGOS, NIGERIA
WYMAN

NOTE BY OC/T: PASSED TO ABOVE ADDRESSEE.

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NNN

Message Attributes

Automatic Decaptioning: X
Capture Date: 01-Jan-1994 12:00:00 am
Channel Indicators: n/a
Current Classification: UNCLASSIFIED
Concepts: TRACTORS, FOREIGN INVESTMENTS, PUBLIC CORRESPONDENCE
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Disposition Approved on Date:
Disposition Case Number: n/a
Disposition Comment:
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Disposition Event:
Disposition History: n/a
Disposition Reason:
Disposition Remarks:
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Review Release Event: n/a
Review Transfer Date:
Review Withdrawn Fields: n/a
SAS ID: 936666
Secure: OPEN
Status: NATIVE
Subject: TRACTOR ASSEMBLY PLANT TO : J. WAYNE FREDERICKS EXECUTIVE DIRECTOR
TAGS: EINV, NI
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Type: TE
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